

## S&I: Step 1

Check each of the following characteristics that describe you, and get a total for each box:

<p><b>You're a "Doer" if you are:</b></p> <ul style="list-style-type: none"> <li>* practical</li> <li>* nature lover</li> <li>* curious</li> <li>* athletic</li> <li>* mechanical</li> <li>* thrifty</li> <li>* stable</li> <li>* reserved</li> <li>* persistent</li> <li>* ambitious</li> </ul> <p><b>And if you like to:</b></p> <ul style="list-style-type: none"> <li>*plant a garden</li> <li>*fix things</li> <li>*work with animals</li> </ul> <p><b>TOTAL POINTS:</b> _____</p>	<p><b>You're a "Thinker" if you are:</b></p> <ul style="list-style-type: none"> <li>* scientific</li> <li>* precise</li> <li>* cautious</li> <li>* self-confident</li> <li>* analytical</li> <li>* observant</li> <li>* curious</li> <li>* introspective</li> <li>* independent</li> </ul> <p><b>And if you like to:</b></p> <ul style="list-style-type: none"> <li>*use computers</li> <li>*do lab experiments</li> <li>*work by yourself</li> </ul> <p><b>TOTAL POINTS:</b> _____</p>	<p><b>You're a "Creator" if you are:</b></p> <ul style="list-style-type: none"> <li>* creative</li> <li>* imaginative</li> <li>* original</li> <li>* intuitive</li> <li>* emotional</li> <li>* expressive</li> <li>* impulsive</li> <li>* sensitive</li> </ul> <p><b>And if you like to:</b></p> <ul style="list-style-type: none"> <li>*sing or dance</li> <li>*write poetry or stories</li> <li>*sketch, draw, or paint</li> </ul> <p><b>TOTAL POINTS:</b> _____</p>
<p><b>You're a "Persuader" if you are:</b></p> <ul style="list-style-type: none"> <li>* self-confident</li> <li>* sociable</li> <li>* enthusiastic</li> <li>* adventurous</li> <li>* persuasive</li> <li>* energetic</li> <li>* popular</li> <li>* ambitious</li> <li>* optimistic</li> </ul> <p><b>And if you like to:</b></p> <ul style="list-style-type: none"> <li>*give talks or speeches</li> <li>*lead a group</li> <li>*run a project</li> </ul> <p><b>TOTAL POINTS:</b> _____</p>	<p><b>You're a "Helper" if you are:</b></p> <ul style="list-style-type: none"> <li>* friendly</li> <li>* outgoing</li> <li>* cooperative</li> <li>* responsible</li> <li>* helpful</li> <li>* understanding</li> <li>* forgiving</li> <li>* persuasive</li> <li>* kind</li> <li>* patient</li> </ul> <p><b>And if you like to:</b></p> <ul style="list-style-type: none"> <li>*teach others</li> <li>*do volunteer work</li> <li>*help people with problems</li> </ul> <p><b>TOTAL POINTS:</b> _____</p>	<p><b>You're an "Organizer" if you are:</b></p> <ul style="list-style-type: none"> <li>* well-organized</li> <li>* practical</li> <li>* accurate</li> <li>* polite</li> <li>* obedient</li> <li>* stable</li> <li>* persistent</li> <li>* ambitious</li> <li>* structured</li> <li>* systematic</li> </ul> <p><b>And if you like to:</b></p> <ul style="list-style-type: none"> <li>*use a computer</li> <li>*work with numbers</li> <li>*build things</li> </ul> <p><b>TOTAL POINTS:</b> _____</p>

**ADD UP THE TOTAL # IN EACH OF THE BOXES:**

Doer: \_\_\_\_\_

Persuader: \_\_\_\_\_

Thinker: \_\_\_\_\_

Helper: \_\_\_\_\_

Creator: \_\_\_\_\_

Organizer: \_\_\_\_\_

**Which area has the most points?**

**The least points?**

## S&I inventory Step 2: Using the points you totaled, see the careers that utilize the skills and interests most common in your inventory:

<p><b>Doer:</b></p> <ul style="list-style-type: none"> <li>* Carpenter</li> <li>* Dental Hygienist</li> <li>* Camp Leader</li> <li>* Zoologist</li> <li>* Paralegal</li> <li>* Electrical Engineer</li> <li>* Any of the building trades or contractor</li> </ul>	<p><b>Thinker:</b></p> <ul style="list-style-type: none"> <li>* Meteorologist</li> <li>* Aeronautical Engineer</li> <li>* IT Systems Analyst</li> <li>* Editor</li> <li>* Forensic Pathologist</li> <li>* Chemist</li> <li>* Pharmacist</li> </ul>	<p><b>Creator:</b></p> <ul style="list-style-type: none"> <li>* Choreographer</li> <li>* Cosmetologist</li> <li>* Interior Designer</li> <li>* Musician</li> <li>* Columnist</li> <li>* Recording Artist</li> <li>* Photographer</li> <li>* Writer</li> <li>* Architect</li> </ul>
<p><b>Persuader:</b></p> <ul style="list-style-type: none"> <li>* Entrepreneur</li> <li>* School Principal</li> <li>* Treasurer</li> <li>* Librarian</li> <li>* Air Traffic Controller</li> <li>* Museum Exhibit Manager</li> <li>* Hotel Manager</li> <li>* Financial Planner</li> <li>* Urban Planner</li> <li>* Nurse Administrator</li> </ul>	<p><b>Helper:</b></p> <ul style="list-style-type: none"> <li>* Animal Caretaker</li> <li>* Social Worker or Counselor</li> <li>* Emergency Medical Technician</li> <li>* Veterinarian</li> <li>* Physical Therapist</li> <li>* Park Ranger</li> <li>* Child Care Worker</li> <li>* Doctor</li> <li>* Teacher</li> <li>* Firefighter</li> <li>* Chiropractor</li> <li>* Psychiatrist</li> </ul>	<p><b>Organizer:</b></p> <ul style="list-style-type: none"> <li>* Stockbroker</li> <li>* Lawyer</li> <li>* Real Estate Agent</li> <li>* Public Relations Rep</li> <li>* CEO of a large corporation</li> <li>* Market Researcher</li> <li>* Politician</li> <li>* Lobbyist</li> <li>* Telemarketer</li> <li>* Promoter</li> </ul>

## Additional things to consider:

- How do the skills overlap in different areas?
- Do you see skills you have that don't fit into what you want to do?
- Do you see skills you need in order to be ready for the job you want?